

## **Economic Development Update**

June 4, 2013

### **Telecommunications**

Nothing new to report from Vtel.

#### VTEL/Sovernet

Nothing new to report from Vtel.

#### eVermont

##### *Wi Fi Hotspots*

We have yet to receive a proposal from Justin McCoart from Up and Running Computer Services in Woodstock, VT. We called Meraki directly to see if there was another vendor in our area who could supply the repeaters. Meraki also told us that we would qualify for special pricing based on our previous eVermont issues. It is unclear, however exactly what these prices are. Meraki also indicated that they have a web tool that will assist the user at the placement of the repeaters and they have another vendor located in Massachusetts who can supply the repeaters and assist with the placement and installation.

### **Website**

Nothing new to report.

### **Trails**

We met with Theresa Gilman of the Vermont Agency of Transportation as well as Matt Mann at the site of the B+ path. Theresa indicated that the town would need to perform an engineering study before she would consider granting a permit as well as applying for any pedestrian grant opportunities through Vtrans. The cost of the study would range from \$25,000 - \$30,000 and the grant can be used to defray the cost of the engineering study. Matt Mann has a list of qualified companies who could perform this study and it is possible that Matt can help to develop the RFP as well. The specifics of the grant opportunity are still being evaluated.

### **Beautification**

The American Flags were installed along Route 100 and in East Dover for the summer period from Memorial Day through Labor Day.

### **Marketing**

There is a surplus of \$6500 in the DASP program with 1 business owing documentation for Q4 and 5 businesses owing documentation for Q1. The businesses are being told that the funds will be forfeited by the end of the current fiscal year if their documentation is not received.

The 2013 – 2014 DASP period will begin taking applications starting June 1, 2013 for ads beginning July 1, 2013.

We have received 1 invoice from the Do-It program for a new fence at the Kitzhof Inn.

Do-It applications will be received starting July 1, 2013. An email notice was sent to Dover businesses regarding the start dates for both DASP and Do-It.

### **Events**

For the FY 2012/2013, we have spent \$47,258 against a budget of \$66,000, leaving a remaining total of \$18,742.

For the FY 2013/2014 we have committed \$19,812 against a budget of \$39,000, leaving a remaining total of \$19,188.

The Adventure Challenge statistics, to date are as follows:

Participants: 412

Room Nights Sold: 356

Direct Room Revenue: \$23,760

### **Venue**

We have chosen vendors for some of the park components. Among them are:

- Well contractor (Pipewrench)
- Concrete supplier (B&B Forms)
- Gazebo manufacturer (Amish Country Gazebos)
- Fence contractor (Wayside Fence)
- Street Lights (Visible Light, Inc)

A well test was performed prior to the installation of a of the pump and pressure tank. The well is approx 130 – 150 feet deep and maintains a constant 15.6 gallons per minute. The vendor recommends a ½ horsepower pump capable of producing 7 gallons per minute which would be fine for watering.

The next committee meeting is Thursday, May 30 where we will discuss playgrounds, benches, landscape and electricians.

**Bi-Town**

Nothing new to report.

**Revenue**

We received the 1<sup>st</sup> quarter 2013 revenues and they are as follows:

Meals and Rooms      \$99,276.65

Sales Tax                \$169,063.33

This is approximately a 36% increase from last years' 1<sup>st</sup> quarter.

**Financial**

Full statements are included under separate cover.