

## **Economic Development Update**

November 15, 2011

### **Telecommunications**

#### Fairpoint (Broadband to East Dover)

I have reworked the Fairpoint Press Release and they will send me the latest copy with the proposed changes after they have incorporated them for a final verification. The changes that were made are outlined in the enclosed document.

Fairpoint wants to hold a celebration in town for the availability of their service in Zone 2. The dates suggested are in 12/5, 12/7, 12/9. Of course, this indicated to me that the service will be available in Zone 2 on or before that date. I am in the process of working out the details and feel that it should be held in East Dover. As of this writing, I do not have the specifics, but hope to by the meeting. Zone 1 is still on target for the end of the year.

#### Earthtone (Cell Service)

The agreement to fund \$1000 per month for the first 5 years to the first carrier to put equipment on an Earthtone tower will expire on Jan 19, 2012. I have contacted Earthtone to discuss a status, but have not gotten a return phone call. My assumption is that there is no status.

#### VTEL

Spoke to Bill Hinckley regarding where Vtel is with regard to deployment of their LTE Wireless Technology and specifically how it affects East Dover. Bill suggested that I speak with Ted Abrams because Bill is on another assignment. I sent an email to Ted and got no response. I coincidentally met Ann Manwaring and asked her if she knew about Vtel's status. She indicated that it was difficult to get information on the project from her perspective.

### **Survey**

UNH has received about a 20% return from the surveys, which they say is about average. They will give it 1 more week to receive completed surveys back and then they will develop their analysis. We can expect completion by the end of the month.

### **eVermont**

#### *Seminars*

All seminars have been completed. The business oriented ones had better attendance than the general seminars held by CCV. As time permits, Patrick Ripley will return next year for additional business seminars.

### *Wi Fi Hotspots*

We are very close on finalizing the costs and implementation for the Route 100 Wireless Zone. I have detailed below the costs that I know so far.

#### Access Point (AP) repeaters

|                                |  |
|--------------------------------|--|
| OD2 -N MIMO (line of sight)    | \$680 each   |
| OD2 – 900N (non line of sight) | \$865 each   |
| Domain Name Registration       | < \$10/year  |
| Hosting Wireless Portal        | \$100 - \$125/year   |
| AP installations               | \$150 - \$300 each, above 3 – 4 allotted on grant  |
| Electrical Work above grant    | < \$500  |
| Additional Funds for repairs   | \$1000   |
| Internet Gateway               | Duncan (\$400 one time [modems, installation] & \$120/month for 4 Mb down/1 Mb up service for all 3 gateways)<br><br>Waiting for Fairpoint numbers and for a higher bandwidth estimate from Duncan |

The grant will cover the following costs:

Installation of 3 -4 Access Points

Site Survey

Electrical Work to connect these AP's

Hardware (antennas, POE injector, mounting kit, etc.)

Configuration and Testing

Cloud Network Controller

Portal Template

Technical Support

I am still waiting on a final technical decision between Steve Ligett (eVermont Site Engineer) and Ken Carnisi (Anaptyx) on the proper repeater model for our specific application.

### **Website**

The Business Directory on the website has been updated and should contain the most accurate list of Dover Businesses that we are able to uncover. This covers a high percentage and may be missing some businesses. At this point, if someone is missing or has wrong information, they should contact either Linda or me for a correction or an addition.

The resignation of Denise will move the Webmaster Job Description to the top of the priority list. I will have this for the board at the next meeting.

### **Trails**

Nothing to report – Linda is working on agreement with abutters of B+.

### **Beautification**

We have gotten numerous responses from Landscape Architects with either questions or their intention to respond. Several groups have already made trips to the area to look around, take pictures and ask some basic questions.

### **Marketing**

The agreements for WLNY and the Electronic Billboards on the BQE and Holland Tunnel have been signed and sent to the respective vendors. Enclosed, please find a YouTube Video of the WLNY spot. This will run starting November 14 for 3 weeks. I do not have the artwork for the BQE/Holland tunnel at this time.

The details of the Dover Advertising Support Program are enclosed for your consideration.

### **Events**

I am working with Jim Dassatti on issues regarding his event request.

### **Interpretive Signs**

RFP in progress. Nothing new to report.

### **Financial**

To be submitted under separate cover.

### **FEMA**

The Long Term Community Recovery efforts for which FEMA is assisting consists of 3 specific parts - Economic Development, Flood Mitigation and General Planning. Dover is only involved in the first area. The strategy developed for the Summit on Economic Development, Post Irene was developed initially among FEMA, Bill Colvin representing the Bi-Town/Wilmington and the BDCC. My involvement was on the back end as it relates to refinement of the first meeting. The elements of the program appear to be already defined. It is unclear to me, exactly what my role is in this endeavor. In addition, it is also unclear as to my role, if any in the Bi-Town committee. I feel it incumbent on the board to define these responsibilities with these groups so that I can effectively perform my role. As you may recall, there was the controversy in the past that duplication of efforts were being made between Bill Colvin and Patrick Moreland.